BMO® Financial Group

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BMO Harris Bank[™]
Business Banking Analyst Development Program

Turn your potential into performance.

Who we are looking for:

- · 3.2 or better GPA
- Two accounting courses, preferred
- Excellent Communicators both written and spoken
- Strong Analytical Skills
- Demonstrated leadership experience
- Strong Work Ethic in both individual project work and as a team member

Key dates:

Application Submission - September First Round Interviews - Early October Final Interviews - Mid October Offers Extended - Mid November Program Begins - Mid June

How to apply:

Please consult with your Campus Career Center to determine if and when BMO recruits at your school. **BMO Financial Group** was established in 1817. Headquartered in Canada, we serve more than 12 million personal, commercial, corporate and institutional customers in North America and internationally. We are a highly diversified financial services organization, with total assets of \$543 billion as of April 30, 2013, and more than 46,000 employees.

BMO Harris Bank is based in Chicago and has approximately 600 branches and approximately 1,300 ATMs in Illinois, Wisconsin, Indiana, Kansas, Missouri, Minnesota, Arizona, and Florida. Employees serve over 1 million personal, business and corporate clients with banking, lending, investing and wealth management solutions.

Business Banking Analyst Development Program is a year long program which provides a unique combination of experiences including classroom learning, elearning, seminars, peer-partnering, mentoring and team building activities. Successful completion of this program leads to a placement on a team in Business Banking.

Program Design (Your first year at BMO Harris Bank)

- **Phase 1** (Building Foundation Skills 3 months): combination of classroom instruction, cases and simulations to gain a foundation of skills in underwriting, modeling, analysis and product knowledge
- Phase 2 (Credit Pool 3 months): analysis of existing client relationships and new business opportunities under the guidance of Pool Managers allowing you to develop practical experience in credit underwriting, loan structuring and systems
- Phase 3 (Credit Rotations 4 months): work with bankers to gain experience in value-added interaction with clients, hands-on credit analysis of new deals, and Relationship Manager responsibilities; complete Ad-Hoc presentations
- **Placement**: Upon the completion of the Development Program, placement opportunities are based on needs of the Business Banking team, training program performance and individual preferences.

What we have to offer:

- Valuable work experience and networking opportunities
- Exposure to a variety of industry sectors and bankers in those sectors
- Opportunities to develop relationships with senior leaders across BMO Harris Bank and parent company BMO Financial Group
- Social and team-building events at some of Chicago's most exciting venues



Registered trade-mark of Bank of Montreal. BMO Harris Bank is committed to an inclusive, equitable and accessible workplace. We are an Equal Opportunity Employer. By embracing diversity, we gain strength through our people and perspectives.